

## Services

- Serve as Funding Advisor
- Prepare grant and loan applications
- Identify and screen upcoming funding opportunities
- Lead study sessions with decision makers/public
- Perform rate/revenue analyses
- Web-based grant administration tool and on-going management support
- Framing and phasing projects to maximize potential funding

## Contact Us

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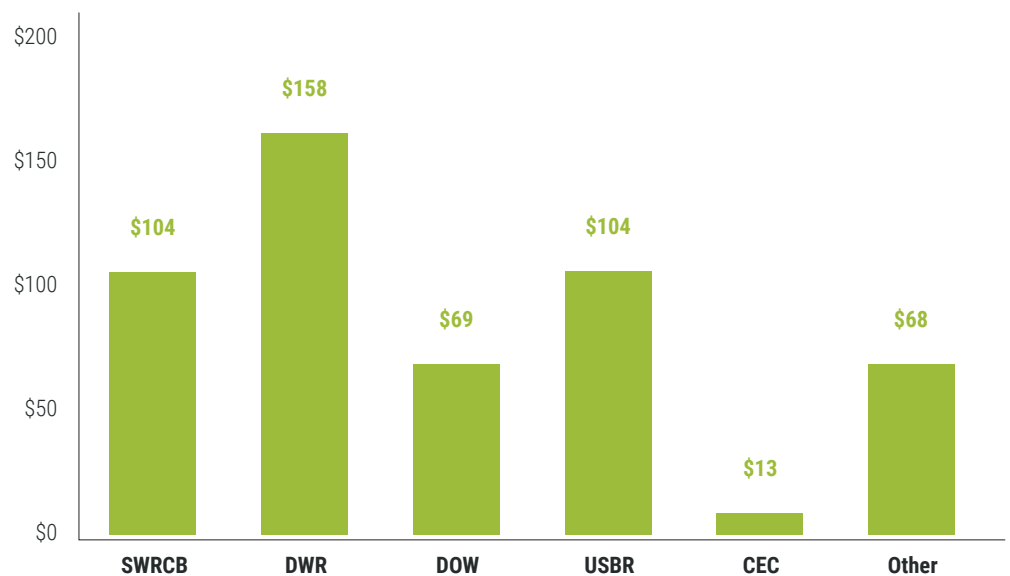


# Helping Our Clients Obtain Project Funding

## PROVIDING MEANINGFUL SUPPORT

Kennedy Jenks understands funding programs and how to pursue and secure available funds for our clients. We have a successful track record of identifying funding resources, providing hands-on assistance in writing winning grant proposals, and developing a funding strategy and approach that is comprehensive, realistic, and expedient.

## PROVEN GRANT FUNDING SUCCESSES (IN MILLIONS)



## PROVEN ABILITY TO OBTAIN GRANT FUNDING

Kennedy Jenks has secured over **\$520 million** in grants and **\$200 million** in loans for more than 45 clients in the Western US. We are currently working with the EPA to secure another **\$150 million** in WIFIA Loans for recycled water programs in Southern California. We also provide on-going grant management services for several clients to help manage over **\$130 million** in grants from Department of Water Resources, the State Water Resources Control Board, California Department of Public Health, and the U.S. Bureau of Reclamation.

## OUR EFFECTIVE 3-STEP STRATEGY

Our team knows how the funding process works and understands the level of effort and potential rewards associated with various grant pursuits. Competition for grant funding can be fierce. It is important to realistically evaluate project needs and fit, funding opportunities and cost of pursuing grants and loans. Taking a "proactive" approach to investigating and pursuing grants will solicit positive feedback from your Board and rate payers.

**STEP 1:**  
What are the Funding Opportunities?

**STEP 2:**  
Which Project is a Good Fit

**STEP 3:**  
How to Implement Strategy?

## WHAT MAKES US BETTER

Kennedy Jenks offers our clients funding support services to meet their specific goals, such as reducing the magnitude of a bond sale or developing a future Capital Improvement Program funding strategy. In addition to our staff knowledge of statewide and local opportunities, we maintain advocacy in Washington D.C, to help our clients navigate through complex federal legislative issues and to secure federal funding support. Identifying and selecting the appropriate funding opportunities is an ongoing effort. Our team can serve as a Funding Advisor to keep you informed of the new funding opportunities and developments in the near- and long-term.

“Without Sachi’s assistance, I don’t know how we could have ever turned in our application on-time, much less of the high quality she produced. Her efforts were critical in the Watersheds Coalition of Ventura County application being selected to receive \$25 million in funding.”

**Kristine McCaffrey, PE**  
*Manager of Engineering Calleguas Municipal Water District regarding Kennedy Jenks’ performance on securing Proposition 50 IRWM Implementation Grant for Ventura County.*



### Agencies We Work With

- California Department of Water Resources
- California State Water Resources Control Board
- California Department of Public Health
- California Energy Commission
- California Public Utilities Commission
- California Office of Emergency Services
- California Infrastructure Bank
- California Department of Fish & Wildlife
- U.S. Bureau of Reclamation
- U.S. Environmental Protection Agency
- U.S. Department of Agriculture
- U.S. Army Corps of Engineers

#### Investor-Owned Utilities:

- Pacific Gas and Electric
- Southern California Edison
- San Diego Gas and Electric

### Our Grant Successes

- Water and Wastewater State Revolving Fund
- Propositions 1E, 13, 40, 50 and 84
  - » Water Use Efficiency
  - » Stormwater Flood Management
  - » Integrated Regional Water Management
  - » Local Groundwater Assistance
  - » Recycled Water
  - » Conjunctive Use
- State and Tribal Assistance Grants
- Community Development Block Grants
- U.S. Department of Agriculture Rural Assistance
- Bureau of Reclamation Title XVI
- Bureau of Reclamation WaterSMART
- Self-Generation Incentives
- Other grant programs

### Clients We Serve

- Castaic Lake Water Agency
- Calleguas Municipal Water District
- Chino Desalter Authority
- City of Fillmore
- City of Ontario
- City of Oxnard
- City of Santa Rosa
- County of Santa Barbara
- Elsinore Valley MWD
- Mariposa RCD
- Scotts Valley WD
- South Tahoe PUD
- Tuolumne Utilities District
- Watersheds Coalition of Ventura County
- Western Municipal WD
- San Diego County Water Authority
- San Elijo Joint Powers Authority